



ADRIAN CLANCY

GRAIN MARKETER

PROFILE

Adrian joined our Farmanco Albury office in July 2020. He consults to clients in southern NSW and north east Victoria.

Having grown up in southern NSW on a mixed irrigation cropping and livestock property, Adrian worked on livestock and cropping operations throughout NSW and QLD before returning to study Farm Management. After studying and travelling Adrian worked in a range of grain marketing and finance roles.

Adrian has worked in Agri-Finance with a mix of clients in central Victoria, from grain and dairy through to horticulture and viticulture.

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CONTACT

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AREAS OF EXPERTISE

- Develop and implement personalised strategic price risk management and grain marketing strategies
- Provide advice and execution on futures, currency, swaps and derivatives under our AFSL
- Marketing Online – live web based position management system
- Actively monitor your position, including sales and production
- Contract negotiation, execution and management
- General grain marketing information
- Harvest administration for clients including load allocation, optimisation, monitoring deliveries and cash flow
- Price discovery and comparing prices on a net farm gate basis
- Product analysis and advice covering cash, OTC, pools and domestic markets
- Provide timely market information, price alerts and access to tenders

EDUCATION

BACHELOR FARM MANAGEMENT Sydney University

PROFESSIONAL ASSOCIATIONS

Member Riverine Plains

